

Institute of Information Technology & Management

Notice No. 325(b)

Dated: March 04, 2024

Pre-Placement Training Session for

Placement Drive- CASITA

The Placement Cell of IITM is organizing a pre-placement training session for the MBA final year students participating in the forthcoming Placement Drive with CASITA. The objective of the workshop is to provide students practical knowledge, insights, and lessons to face various rounds of selection for the upcoming placement drive.

Expected Outcome: Students are expected to perform better in different selection rounds of CASITA placement drive.

Resource Persons: Ms. Manali Paul. Deputy Manager, ICICI Bank

Date & Time: March 05, 2024, 3:30 PM to 4:30 PM

Venue: Online, Google Meet.



Dr. Latika Malhotra

(TPO- MBA)



Dr. Deepika Arora

(HoD-MBA)



Prof. (Dr.) Rachita Rana

(Director)



Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology
& Management, New Delhi



Institute of Information Technology & Management

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Dr. Latika Malhotra

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Dr. Deepika Arora

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Prof. (Dr.) Rachita Rana

(Director)



Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology
& Management New Delhi



Institute of Information Technology & Management
Guru Gobind Singh Indraprastha University, New Delhi

Type of Event	Guest Lecture		
Topic	Pre-Placement Training Session for the Upcoming Placement Drive with CASITA		
Duration (in hrs)	1 Hr		
Date(s) of Event	05-March. 2024	No. of Participants attended	07

Objective of the Event:

1. To equip students with essential skills and insights and prepare them for the upcoming placement drive with CASITA.

Brief Description of the Activity

The pre-placement training session for MBA final year students was conducted in preparation for the upcoming CASITA placement drive, aimed to equip participants with essential skills and insights to successfully navigate various selection rounds. The session featured invited resource persons Ms. Manali Paul, Deputy Manager, ICICI Bank who shared her expertise on facing the challenges posed by the rigorous recruitment process of various organizations in operations and sales profile. The session covered a wide range of topics, encompassing written tests, group discussions, and interviews. Industry-specific knowledge was also thoroughly addressed by the resource persons. Suggestions provided by the experts will be valuable for enhancing future placement drives and ensuring continuous improvement.

Outcome of the Event:

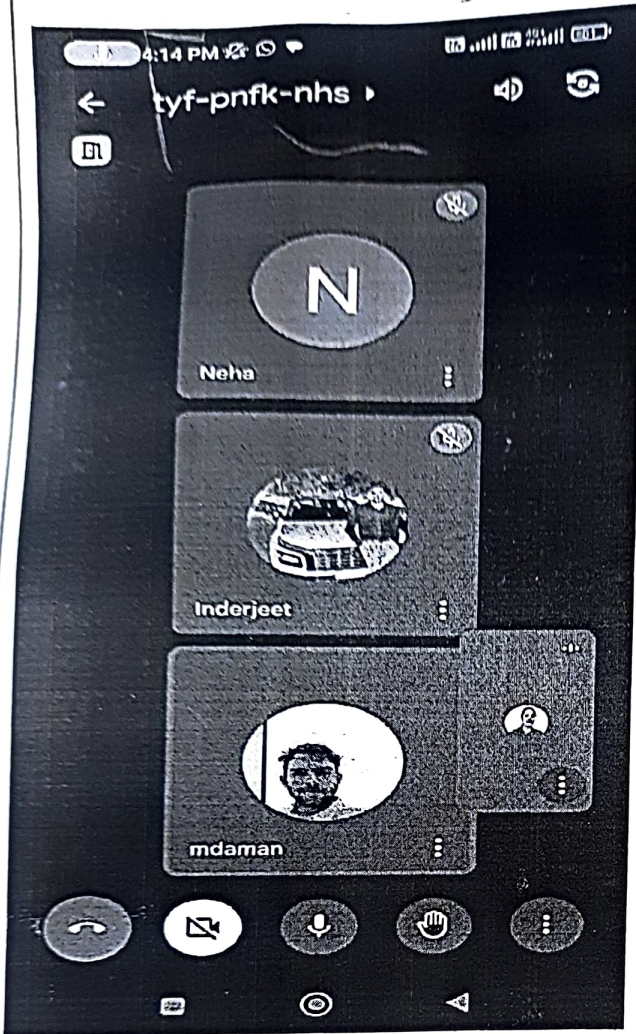
1. It prepared students for the specific demands of CASITA's selection rounds.
2. It helped in enhancing communication skills, refining resume-building techniques, and addressing industry-specific knowledge requirements.

Prof. (Dr.) Rachita Rana
 Director

Institute of Information Technology
& Management, New Delhi



Geo Tagged Photo (Minimum 4)



Latika Malhotra

Dr. Latika Malhotra

TPO- MBA

Deepika Arora

Dr. Deepika Arora

HOD- MBA

Rachita Rana

Prof. (Dr.) Rachita Rana

Director

Rachita Rana

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology
& Management, New Delhi



Institute of Information Technology & Management

Session on How to do well in PI

Date: October 6, 2022

Organized For: MBA 2nd Year students

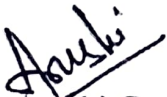
Name of Coordinating Person: Ms. Arushi Grover, Assistant Professor


Resource Person: Mr. Amit Poddar, Times Group


A session on **How to do well in PI** was organized by the **HR Club**, of IITM for the students of MBA second Year. The main aim of the session was to facilitate students to enhance their speaking, thinking and listening abilities and to promote their confidence level. More than 250 students attended the session and participated actively.

The speaker for the session was Mr. Amit Poddar, Times Group. He explained the significance of personal interviews and various techniques by which students can achieve great success. The session ended with a question and answer round.




Ms. Arushi Grover
Coordinator – HR Club


Dr. Deepika Arora
HOD-Management


Prof. (Dr.) G. K. Wadhvani
Dy. Director

INSTITUTE OF INFORMATION TECHNOLOGY & MANAGEMENT

Report

Workshop on "Adopting Life Skills for Improving Employability: Phase III"

Date: 7/2/22 – 16/2/22

Resource Persons: Ms. Pooja, Trainer Soft Skills, Rubicon skill Development Pvt Ltd.
Ms. Tushar, Trainer Soft Skills, Rubicon skill Development Pvt Ltd.

Name of Coordinating Persons: Dr. Mandeep Singh, Dr. Deepika Arora, Dr. Savita Wasvani and Ms. Ankita Gupta


The Institute of Information Technology & Management in collaboration with BARCLAYS has organized a Workshop on Adopting Life Skills for Improving Employability: Phase III for MBA, BBA, B.Com (Hons) and BCA students. It was 18 hours session spread over 9 days (2 hours per day).

Major Highlights of the workshop was Public speaking, E-mail Etiquette, Telephone Etiquette, Group Discussion, Personal Interview and Presentation skills. Both Resource Persons gave excellent training to students by imparting not only theoretical concepts whereas engaged them in practical implications as well. Every day students were given certain task to be completed by next day.

Students also shared their individual experience with regard to the workshop. At Last, the workshop proved to be very useful and interactive.




Dr. Deepika Arora
Chief Coordinator


Prof. (Dr.) Prerna Mahajan
Director

Institute of Information Technology & Management

Guru Gobind Singh Indraprastha University, New Delhi
Accredited Grade 'A' by NAAC. 'A+' by SFRC.

Ranked among Top 100 B-Schools by Times B-School Survey-2023.
Approved by AICTE. Recognized Under Section 2(f) of the UGC Act, 1956.



PRESENTS

Leadership

**SEASON
TWO**

Talks

SEEK THEIR LEADERSHIP TO FIND THE LEADER IN YOU

February 16 - 17, 2024

BROCHURE

INDEX

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ABOUT IITM

Institute of Information Technology and Management (IITM) was set up in 1999 under the aegis of Mata Leelawati Shikshan Sansthan (MLSS) and Late Shri T.N. Chaturvedi was the founder President of both the society and the Institute. The Institute takes pride in having developed the faculty support and infrastructure imperative to effectively implement 'Outcome Based Education' which enhances students' learning and excellent professionals destined to become torch bearers of their respective domains.

IITM conducts a plethora of short duration skill enhancement and syllabus enrichment workshops related to areas of management specializations and emerging technologies.

CREDENTIALIALS

- Affiliated to Guru Gobind Singh Indraprastha University.
- Accredited Grade 'A' by NAAC
- Rated as Category 'A+' by State Fee Regulatory Committee (SFRC).
- Rated as Category 'A' (Highest) by Joint Assessment Committee (JAC), Govt. of NCT of Delhi
- Recognized under Section 2(f) of UGC Act, 1956
- Approved by AICTE, MHRD, Govt. of India
- Ranked among Top 100 B-Schools by Times B-School Survey 2023
- Awarded for Excellence by Times B-School Survey-23
- Ranked 2nd in Delhi & 6th in India overall for Placements (BBA Programme) as per Times B-School Survey 2023
- Appreciation for 'Excellence in Industry Academia Interface and Placements' by Times of India in Times Education Icons 2023-24
- ISO 9001:2015 & 10002:2014 Certified Institute

ABOUT INTERNWARE

The Internship Cell functions under the supervision of Dr. Mandeep Singh, Manager - Training & Placement, IITM assisted by the students. Our team comprises first, second and third-year students of all courses who are ready to take up challenges and are willing to work under any circumstances. We have selected a team of hardworking proficient students who would take the cell to new heights.

The team is divided into five departments, namely Business Development, Corporate Relations, Management, Content Media and Technical Department. It is a student oriented cell that revolves around the overall student development and experience to excel and widen its arena of skills and knowledge. It hosts multiple events to keep the students engaged and ready for a corporate journey ahead.

ABOUT LEADERSHIP TALKS

Embark on a transformative journey with InternWare's Leadership Talks, a student-oriented series curated to educate the audience about varied topics that actively contribute towards enhancement and development of their skills. With the airing of Season 1 from September 19, 2020 to March 19 2022, Leadership Talks was filled with engaging discussions on diverse topics, featuring in-depth interviews and interactive Q&A sessions and garnered praise and commendations from audiences all around. This year, brace yourself for an even more enriching experience as we take Leadership Talks live! Join us for real-time insights, dynamic conversations, and a chance to interact with seasoned experts. It is your gateway to accessible learning that promises to demystify complex subjects and empower you with valuable insights.

GLIMPSES OF LEADERSHIP TALKS

Leadership Talks Season 1 was a transformative journey, nurturing growth, resilience, and the development of soft skills among students. They were not just lectures but catalysts for mindset shifts that highlight strength, adaptability, empathy, and effective communication as the essentials of leadership. These moments illuminated the path to cultivating great leaders through experience and embracement of vital skills.

Here is a sneak peek of Leadership Talks Season 1:



SUCCESS

"Season 1's online success defied COVID challenges as it was held online, thriving rather than merely adapting. It wasn't just about numbers but the profound impact—inspiring, educating, and empowering amidst uncertainty, showcasing resilience in unprecedented times." The lineup for Season 1 comprised the following episodes:

Episode 1: Resilience - Guest Speaker: Mr. Alok Tiwari, Country Head and Director at One.com, India.



Episode 2: Integrity - Guest Speaker: Prof. Dr. Naveen Gupta, Director, HIMCS (SGI).



Episode 3: Innovation - Guest Speaker: Ms. Shaan Vats, Senior Lead - Talent Acquisition at Infosys.



Episode 4: Accountability - Guest Speaker: Mr. Sandeep Sethi, Senior Group Manager at STMicroelectronics Pvt. Ltd.



Episode 5: Embracing Simplicity for Success - Guest Speakers: Mr. Rakesh Agarwal, Founder of Cloud Certitude, and Mr. Narinder Kamra, CEO of Vdoit Technologies.



Episode 6: Empowerment - Guest Speaker: Mr. Saurabh Gandhi, Assistant Vice President, Human Resource at BSES.



Episode 7: Decisiveness - Guest Speaker: Ms. Meeta Bedi, General Manager, Human Resources at Wipro Ltd.



LEADERSHIP TALKS

SEASON 2

Leadership Talks - ADAPT, EMBRACE, INSPIRE
ADAPTABILITY is the key for thriving in an ever-changing world. A leader's ability to adapt inspires innovation and resilience within their team. The ability to EMBRACE diverse perspectives fosters a culture of inclusion and innovation within a team. By embracing change and inspiring others to do the same, a leader propels the organization towards success. Leaders who INSPIRE ignite the flame of motivation, turning visions into reality.

Through words and actions, they cultivate a culture of excellence and empower others to reach their full potential. In the realm of leadership, inspiration is the catalyst for transformative change. A new journey loaded with a series of inspirational talks, an opportunity to learn from experts, an environment that urges you to take one step further towards your goal, is here within your grasp.

PRESENTING

Leadership
SEASON **TWO** Talks

VENUE:

D-29 Institutional Area - Janakpuri,
New Delhi-110058

DURATION:

1-1.5 hour

AUDIENCE SIZE:

300+

THE BIG DATE

We at InternWare, feel obliged to announce
THE BIG DATE

FEBRUARY 16-17, 2024

Your presence will add a special touch to our event. Your participation at LEADERSHIP TALKS - SEASON 2 would lend an esteemed grace to the Occasion, creating a dignified atmosphere. Your participation would be valuable assest in driving our shared goals forward

CONTACT DETAILS

PHONE NUMBER:

Dr. Mandeep Singh : +91 9818948449
Shreyansh Kohli : +91 7290099992
Pratham Vadhwa : +91 9608144225


LINKS:

www.iitminternware.com
For queries : queries@iitminternware.com

ADDRESS:

D-29 Janakpuri Industrial Area, Janakpuri,
New Delhi - 110058

STAY UPDATED ON:

 /InternWare



**CHECK OUT
LEADERSHIP TALKS - SEASON 1:**



Memorandum of Understanding

This Memorandum of Understanding ("**MOU**") is being executed on day of 7th February, 2024 at New Delhi;

BY AND BETWEEN

INTERNWARE- The Internship Cell, is a self-funded internship cell of the Institute of Information Technology & Management (IITM), affiliated with the Guru Gobind Singh Indraprastha University, operating at **JANAKPURI, NEW DELHI 110058**. (hereinafter referred to as "**Internware**")

AND

AURA, deals in Tarot Operating at A-37 Meera Bagh, 110087 (hereinafter referred to as "**Sponsor**")

Internware and AURA shall be individually referred to as "Party" and collectively as "Parties".

WHEREAS the Internware regularly organizes cultural and educational events at various intervals throughout the year, including but not limited to conclaves, competitions, online/offline/inter/intra college events, industrial visits, internship fairs, etc. which are attended by various graduate and post-graduate students across New Delhi.

WHEREAS the Sponsor is engaged in Tarot. Tarot cards help people think about their lives and get advice through symbols on the cards.

WHEREAS the InternWare is organizing an offline event titled, "Leadership Talk" on 16th - 17th of February, 2024 ("**Event**"). The prospectus and brochure outlining the event has been shared with the Sponsor.

WHEREAS the Parties are desirous of collaborating for the said Event and for the said purpose are entering the present MOU. The Parties assure each other continued support in terms of promotion and their obligations to fulfil the deliverables from their

Rachita Pareek
Prof. (Dr.) Rachita Pareek
Director



WHEREAS the Parties hereby agree to the following deliverables which have been mutually decided by the Parties and the Parties represent to each other that they are duly competent to enter into the present MOU for the same and are as follows:

DELIVERABLES FROM INTERNWARE	DELIVERABLES FROM / SPONSOR
<ul style="list-style-type: none">• 1 special Post acknowledging as "Wellness and Spirituality Partner".• 1 stall will be provided on the day of event.• Promotion on all our social media platforms.• Mention on our website and all the promotional collaterals.	<ul style="list-style-type: none">• Rs.6,000/-

WHEREAS the aforesaid Deliverables are subject to the following terms which have been mutually agreed by the Parties :-

- (a) Complete payment to be done prior to the event on a mutually decided date.
- (b) The Stall shall be provided on the day of event only on first come first serve basis post receiving the complete payment as decided above.
- (c) No refund of the payment would be done expect in case of cancellation of the event itself.

WHEREAS the Parties hereby agree that this MOU is only for the purposes of collaboration and does not create any partnership rights or liabilities and neither Party shall act or be known as an agent of the other Party.

NOW THE PARTIES AGREE TO EXECUTE THIS MOU ON THE AFORESAID TERMS:

**FOR AND BEHALF OF
INTERNWARE – THE INTERNSHIP CELL**

**FOR AND BEHALF OF AURA/
SPONSOR**

Shreyansh.K.



SHREYANSH KOHLI,
PRESIDENT INTERNWARE

Rachita Rana

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology
& Management, New Delhi



ds/ks



Memorandum of Understanding

This Memorandum of Understanding ("MOU") is being executed on day of 8th January, 2024 at New Delhi;

BY AND BETWEEN

INTERNWARE- The Internship Cell, is a self-funded internship cell of the Institute of Information Technology & Management (IITM), affiliated with the Guru Gobind Singh Indraprastha University, operating at **JANAKPURI, NEW DELHI 110058**. (hereinafter referred to as "**Internware**")

AND

ANGREJJAN- a homegrown brand for handmade jewellery and meaningful gifting. Their products are made out of resin, clay, and real love. Operating through social media page called "Angrejjan"(hereinafter referred to as "**Sponsor**")

Internware and Angrejjan shall be individually referred to as "Party" and collectively as "Parties".

WHEREAS the Internware regularly organizes cultural and educational events at various intervals throughout the year, including but not limited to conclaves, competitions, online/offline/inter/intra college events, industrial visits, internship fairs, etc. which are attended by various graduate and post-graduate students across New Delhi.

WHEREAS Angrejjan, the Sponsor is engaged in the business of jewellery.

WHEREAS the InternWare is organizing an offline event titled, "Leadership Talk" on 16-17th of February, 2024 ("**Event**"). The prospectus and brochure outlining the event has been shared with the Sponsor.

Rachita

WHEREAS the Parties are desirous of collaborating for the said Event and for the said purpose are entering the present MOU. The Parties assure each other continued support in terms of promotion and their obligations to fulfil the deliverables from their respective end.

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology & Management
New Delhi



WHEREAS the Parties hereby agree to the following deliverables which have been mutually decided by the Parties and the Parties represent to each other that they are duly competent to enter into the present MOU for the same and are as follows:

DELIVERABLES FROM INTERNWARE	DELIVERABLES FROM ANGREJJAN / SPONSOR
<ul style="list-style-type: none">• 1 special Post acknowledging as "Jewellery partner".• 1 stall will be provided on the day of event i.e. February 16,2024• Promotion on all our social media platforms.• Mention on our website and all the promotional collaterals.	<ul style="list-style-type: none">• Rs. 3500/-

WHEREAS the Parties hereby agree that this MOU is only for the purposes of collaboration and does not create any partnership rights or liabilities and neither Party shall act or be known as an agent of the other Party.

NOW THE PARTIES AGREE TO EXECUTE THIS MOU ON THE AFORESAID TERMS:

**FOR AND BEHALF OF
INTERNWARE – THE INTERNSHIP CELL**

**FOR AND BEHALF OF
ANGREJJAN / SPONSOR**

Shreyansh.K



SHREYANSH KOHLI, PRESIDENT
INTERNWARE



Agam

Rachita

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology
& Management, New Delhi



WHEREAS the Parties hereby agree to the following deliverables which have been mutually decided by the Parties and the Parties represent to each other that they are duly competent to enter into the present MOU for the same and are as follows:

DELIVERABLES FROM INTERNWARE	DELIVERABLES FROM Sprinkle Street Bakeshop / SPONSOR
<ul style="list-style-type: none">• 1 special Post acknowledging as "Bakery Partner".• 1 stall will be provided on the day of event.• Promotion on all our social media platforms.• Mention on our website and all the promotional collaterals.	<ul style="list-style-type: none">• Rs.8,000/-

WHEREAS the aforesaid Deliverables are subject to the following terms which have been mutually agreed by the Parties :-

- (a) Complete payment to be done prior to the event on a mutually decided date.
- (b) The Stall shall be provided on the day of event only on first come first serve basis post receiving the complete payment as decided above.
- (c) No refund of the payment would be done expect in case of cancellation of the event itself.

WHEREAS the Parties hereby agree that this MOU is only for the purposes of collaboration and does not create any partnership rights or liabilities and neither Party shall act or be known as an agent of the other Party.

NOW THE PARTIES AGREE TO EXECUTE THIS MOU ON THE AFORESAID TERMS:

**FOR AND BEHALF OF
INTERNWARE – THE INTERNSHIP CELL**

**FOR AND BEHALF OF Sprinkle
Street Bakeshop / SPONSOR**

Shreyansh.K



SHREYANSH KOHLI,
PRESIDENT INTERNWARE

Anjali Sprinkle
Street
- BAKE SHOP -

Rachita

Prof. (Dr.) Rachita Rana

Director

Institute of Information Technology
Government of NCT of Delhi, New Delhi



WHEREAS the Parties hereby agree to the following deliverables which have been mutually decided by the Parties and the Parties represent to each other that they are duly competent to enter into the present MOU for the same and are as follows:

DELIVERABLES FROM INTERNWARE	DELIVERABLES FROM BONZO / SPONSOR
<ul style="list-style-type: none">• 1 special Post acknowledging as "Food and Bevarage Partner".• 1 stall will be provided on the day of event with electricity.• Promotion on all our social media platforms.• Mention on our website and all the promotional collaterals.	<ul style="list-style-type: none">• Rs.7,000/-

WHEREAS the aforesaid Deliverables are subject to the following terms which have been mutually agreed by the Parties :-

- (a) Complete payment to be done prior to the event on a mutually decided date.
- (b) The Stall shall be provided on the day of event only on first come first serve basis post receiving the complete payment as decided above.
- (c) No refund of the payment would be done expect in case of cancellation of the event itself.

WHEREAS the Parties hereby agree that this MOU is only for the purposes of collaboration and does not create any partnership rights or liabilities and neither Party shall act or be known as an agent of the other Party.

NOW THE PARTIES AGREE TO EXECUTE THIS MOU ON THE AFORESAID TERMS:

**FOR AND BEHALF OF
INTERNWARE – THE INTERNSHIP CELL**

**FOR AND BEHALF OF BONZO /
SPONSOR**

Shreyansh.K



SHREYANSH KOHLI,
PRESIDENT INTERNWARE

Rachita

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology



Memorandum of Understanding

This Memorandum of Understanding ("MOU") is being executed on day of 13th January, 2024 at New Delhi;

BY AND BETWEEN

INTERWARE- The Internship Cell, is a self-funded internship cell of the Institute of Information Technology & Management (IITM), affiliated with the Guru Gobind Singh Indraprastha University, operating at **JANAKPURI, NEW DELHI 110058**. (hereinafter referred to as "**Internware**")

AND

Jamboree Education, offers comprehensive classroom and online preparation programs for GMAT, GRE, SAT, ACT, TOEFL and ILETS, as well as admissions counselling. Operating at 4th floor, 7B/3, Taimoor Nagar, Maharani Bagh, South Delhi, Delhi-110065 (hereinafter referred to as "**Sponsor**")

Internware and Jamboree shall be individually referred to as "Party" and collectively as "Parties".

WHEREAS the Internware regularly organizes cultural and educational events at various intervals throughout the year, including but not limited to conclaves, competitions, online/offline/inter/intra college events, industrial visits, internship fairs, etc. which are attended by various graduate and post-graduate students across New Delhi.

WHEREAS the Sponsor is engaged in educational institutes.

WHEREAS the InternWare is organizing an offline event titled, "Leadership Talk" on 16th – 17th of February, 2024 ("**Event**"). The prospectus and brochure outlining the event has been shared with the Sponsor.

WHEREAS the Parties are desirous of collaborating for the said Event and for the said purpose are entering the present MOU. The Parties assure each other continued support

MOU (The Parties as
Director
Institute of Information Technology



WHEREAS the Parties hereby agree to the following deliverables which have been mutually decided by the Parties and the Parties represent to each other that they are duly competent to enter into the present MOU for the same and are as follows:

DELIVERABLES FROM INTERWARE	DELIVERABLES FROM Jamboree / SPONSOR
<ul style="list-style-type: none">• 1 special Post acknowledging as "Education Partner".• Seminar with attendance of 150 students from 2nd to 4th year, to be conducted on 31st January 2024• 1 help desk will be provided on the day of the event i.e 16th February 2024.• 5 Google review.• Promotion on all our social media platforms.• Mention on our website and all the promotional collaterals.	<ul style="list-style-type: none">• Rs.10,000/- (via NEFT)

WHEREAS the aforesaid Deliverables are subject to the following terms which have been mutually agreed by the Parties :-

- (a) Complete payment to be done prior to the event on a mutually decided date.
- (b) The Stall shall be provided on the day of event only on first come first serve basis post receiving the complete payment as decided above.
- (c) No refund of the payment would be done expect in case of cancellation of the event itself.

WHEREAS the Parties hereby agree that this MOU is only for the purposes of collaboration and does not create any partnership rights or liabilities and neither Party shall act or be known as an agent of the other Party.

NOW THE PARTIES AGREE TO EXECUTE THIS MOU ON THE AFORESAID TERMS:



Prof. (Dr.) Rachita Rena
Director
Institute of Information Technology
Government, New Delhi.



FOR AND BEHALF OF
INTERNWARE – THE INTERNSHIP CELL

Shreyansh.K



SHREYANSH KOHLI,
PRESIDENT INTERNWARE

FOR AND BEHALF OF Jamboree /
SPONSOR

Jamboree™

Rajeev

Rajeev Lakra
Zonal Marketing Manager
Jamboree Education

Rachita

Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology
& Management, New Delhi



Memorandum of Understanding

This Memorandum of Understanding ("MOU") is being executed on day of 3rd January, 2024 at New Delhi;

BY AND BETWEEN

INTERWARE- The Internship Cell, is a self-funded internship cell of the Institute of Information Technology & Management (IITM), affiliated with the Guru Gobind Singh Indraprastha University, operating at **JANAKPURI, NEW DELHI 110058**. (hereinafter referred to as "**Internware**")

AND

Isolated Art, by Muskan Jain is an artwork brand where teenage dreams meet vibrant colours! A one stop destination for paintings made on canvas and tote bags. Operating at Green park, New Delhi (hereinafter referred to as "**Sponsor**")

Internware and Isolated Art Store shall be individually referred to as "Party" and collectively as "Parties".

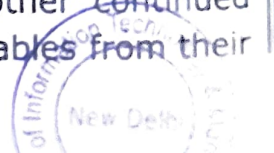
WHEREAS the Internware regularly organizes cultural and educational events at various intervals throughout the year, including but not limited to conclaves, competitions, online/offline/inter/intra college events, industrial visits, internship fairs, etc. which are attended by various graduate and post-graduate students across New Delhi.

WHEREAS the Sponsor is engaged in a business of personalised paintings.

WHEREAS the InternWare is organizing an offline event titled, "Leadership Talk" on 16th - 17th of February, 2024 ("**Event**"). The prospectus and brochure outlining the event has been shared with the Sponsor.

WHEREAS the Parties are desirous of collaborating for the said Event and for the said purpose are entering the present MOU. The Parties assure each other continued support in terms of promotion and ~~financial~~ ~~resources~~ to fulfil the deliverables from their

Prof. Dr. Rajesh Rana
Director
Institute of Information Technology
& Management, New Delhi



WHEREAS the Parties hereby agree to the following deliverables which have been mutually decided by the Parties and the Parties represent to each other that they are duly competent to enter into the present MOU for the same and are as follows:

DELIVERABLES FROM INTERNWARE	DELIVERABLES FROM Isolated Art / SPONSOR
<ul style="list-style-type: none">• 1 special Post acknowledging as "Creative Partner".• 1 stall will be provided on the day of event i.e, 16th February.• Promotion on all our social media platforms.• Mention on our website and all the promotional collaterals.	<ul style="list-style-type: none">• Rs.4,000/-

WHEREAS the aforesaid Deliverables are subject to the following terms which have been mutually agreed by the Parties :-

- (a) Complete payment to be done prior to the event on a mutually decided date.
- (b) The Stall shall be provided on the day of event only on first come first serve basis post receiving the complete payment as decided above.
- (c) No refund of the payment would be done expect in case of cancellation of the event itself.

WHEREAS the Parties hereby agree that this MOU is only for the purposes of collaboration and does not create any partnership rights or liabilities and neither Party shall act or be known as an agent of the other Party.

NOW THE PARTIES AGREE TO EXECUTE THIS MOU ON THE AFORESAID TERMS:

**FOR AND BEHALF OF
INTERNWARE – THE INTERNSHIP CELL**

**FOR AND BEHALF OF Isolated Art
/ SPONSOR**

Shreyansh.K



SHREYANSH KOHLI,
PRESIDENT INTERNWARE

Rachita
Prof. (Dr.) Rachita Rena
Director

Isolated art



Memorandum of Understanding

This Memorandum of Understanding ("MOU") is being executed on day of 29th December, 2023 at New Delhi;

BY AND BETWEEN

INTERWARE- The Internship Cell, is a self-funded internship cell of the Institute of Information Technology & Management (IITM), affiliated with the Guru Gobind Singh Indraprastha University, operating at **JANAKPURI, NEW DELHI 110058**. (hereinafter referred to as "**Internware**")

AND

The Cutesy Patootsie Store, a one stop destination for affordable and adorable mini bouquets. Operating through social media page called "thecutesypatootsiestore" (hereinafter referred to as "**Sponsor**")

Internware and The Cutesy Patootsie Store shall be individually referred to as "Party" and collectively as "Parties".

WHEREAS the Internware regularly organizes cultural and educational events at various intervals throughout the year, including but not limited to conclaves, competitions, online/offline/inter/intra college events, industrial visits, internship fairs, etc. which are attended by various graduate and post-graduate students across New Delhi.

WHEREAS the Sponsor is engaged in a business of bouquets.

WHEREAS the InternWare is organizing an offline event titled, "Leadership Talk" on 16th - 17th of February, 2024 ("**Event**"). The prospectus and brochure outlining the event has been shared with the Sponsor.

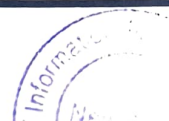
WHEREAS the Parties are desirous of collaborating for the said Event and for the said purpose are entering the present MOU. The Parties assure each other continued support in terms of promotion and their obligations to fulfil the deliverables from their respective end.



Prof. (Dr.) Rachita Rana

Director

Institute of Information Technology



WHEREAS the Parties hereby agree to the following deliverables which have been mutually decided by the Parties and the Parties represent to each other that they are duly competent to enter into the present MOU for the same and are as follows:

DELIVERABLES FROM INTERNWARE	DELIVERABLES FROM The Cutesy Patootsie Store / SPONSOR
<ul style="list-style-type: none">• 1 special Post acknowledging as "Floral Partner".• 1 stall will be provided on the day of event with electricity.• Promotion on all our social media platforms.• Mention on our website and all the promotional collaterals.	<ul style="list-style-type: none">• Rs.4,200/-

WHEREAS the aforesaid Deliverables are subject to the following terms which have been mutually agreed by the Parties :-

- (a) Complete payment to be done prior to the event on a mutually decided date.
- (b) The Stall shall be provided on the day of event only on first come first serve basis post receiving the complete payment as decided above.
- (c) No refund of the payment would be done expect in case of cancellation of the event itself.

WHEREAS the Parties hereby agree that this MOU is only for the purposes of collaboration and does not create any partnership rights or liabilities and neither Party shall act or be known as an agent of the other Party.

NOW THE PARTIES AGREE TO EXECUTE THIS MOU ON THE AFORESAID TERMS:

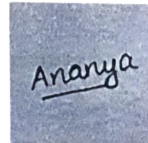
**FOR AND BEHALF OF
INTERNWARE – THE INTERNSHIP CELL**

**FOR AND BEHALF OF The Cutesy
Patootsie Store / SPONSOR**

Shreyansh.K.



SHREYANSH KOHLI,
PRESIDENT INTERNWARE



Rachita

Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology
& Management, New Delhi



INSTITUTE OF INFORMATION TECHNOLOGY & MANAGEMENT

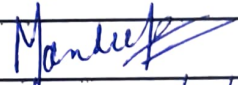


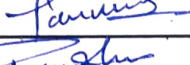
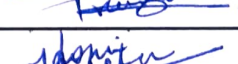
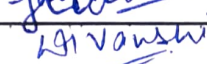
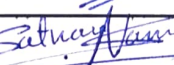
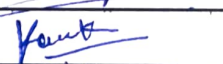
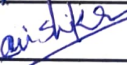
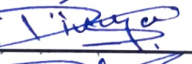



MINUTES OF MEETING

Industry Institute Partnership Cell (IIPC)

Meeting Conducted on (date) : 23 November, 2023

Venue : PG library

Agenda : Discussing the potential date, structure and format of Leadership Talks S2

Attendees	Signature
Dr. Mandeep singh	
Shreyansh	
Aryan GC	
Tanmay	
Prashant	
Jasmin	
Divanshi	
Satnam	
Kanak	
Kanshika	
Divyansh	
Baljinder	
Vanshita	

S. No.	Points Discussed	Action Required by	Target Date
1.	Leadership Talks S2 to be held on 26-27 February 2024. One day or two day event to be decided after fixing the venue for the event.	-	-


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2.	Find potential venues, along with details like seating capacity, cost, etc	Prashant & Tanmay	29.11.23
3.	Make a list of potential speakers.	Jasmin	29.11.23
4.	Meeting with Chairman Sir to discuss the venue.	Kanshika & Prashant	29.11.23
5.	Check out season 1 episodes	All members	29.11.23
6.	Conduct interviews and identify hosts.	Kanshika & Shreyansh	-
7.	Follow-up meeting	Core team	29.11.23
8.	Get in touch with IW founders for a bonus session		-



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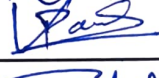

INSTITUTE OF INFORMATION TECHNOLOGY & MANAGEMENT

Industry Institute Partnership Cell (IIPC)

Meeting Conducted on (date): 01 December, 2023

Venue: Director mam's cabin

Agenda: Discussion on how to move forward for LT season 2

Attendees	Signature
Dr. Rachita Rana	
Dr. Mandeep Singh	
Kanshika Nagpal	
Pratham Vadhwa	
Prashant Tripathi	

S. No.	Points Discussed	Action Required by	Target Date
1.	Confirmation of a two-day event. 26 th – 27 th February, 2024 (Monday, Tuesday) 3 speakers each, per day.	-	-



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2.	A panel of Director mam & Mandeep sir is formed, along with 2-3 members from the team. They will verify the speakers and will potentially stay in touch with them. (And other necessary things)	Identification of the members from the team by Pratham Vadhwa and Shreyansh Kohli.	04. 12. 23
3.	A meeting with Dr. Deepika Arora for auditions of prospective Anchors.	Kanshika Nagpal & Jasmin Lochav	04. 12. 23
4.	Categories of Speakers a) Motivational b) Journalist c) Spiritual Guider d) Corporate e) Technology f) Entrepreneur (The list has been finalised after a lot of brainstorming and in-depth due diligence)	-	-
5.	The format of the event is a podcast theme wherein an anchor will be responsible for the conversation followed by a Q/A from the audience.	-	-
6.	Finalising a theme for the event (Most important)	Core team	05. 12. 23

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INSTITUTE OF INFORMATION TECHNOLOGY & MANAGEMENT

Industry Institute Partnership Cell (IIPC)


Meeting Conducted on (date): 2nd February, 2024

Venue: 310

Agenda: Discussion on how to move forward for LT season 2

Attendees	Signature
Dr. Mandeep Singh	
Kanshika Nagpal	
Shreyansh Kohli	
Divyansh Kaushik	
Kaashvi Pasricha	
Satnam Narula	
Divanshi Thakkar	
Baljinder Singh	

S. No.	Points Discussed	Action Required by	Target Date


Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology
7, Connaught Place, New Delhi



1.	Combined Post of all the speakers to go live on this Wednesday.	Tech Team	7th Feb
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2.	Promotional content and posters to be released for all the speakers this week. Promotions Phase 1 till Wednesday, then new plan of action to be prepared accordingly.		Latest by 10th Feb
3.	Shreyansh to call Zee Media Head, this week.	Shreyansh Kohli	Preferably by Monday, 5th feb
4.	Meeting with Management Sapiens by 10th February for our next event	-	10th Feb

Rachita

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 Director
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 & Management, New Delhi



5.	Tech team to finalise a theme for B-PlanxMgmtSapiens by 10 th February.	-	-
6.	Intenrhunt 7.0 date- 20 th April.	Core team	-

Rachita

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 New Delhi



Leadership Talks

Episode 6

October 13, 2021

The sixth episode of Leadership Talks focused on the significance of Empowerment. Our guest, Mr. Saurabh Gandhi, Assistant Vice President, Human Resource at BSES, sat down with us for a one to one session and answered various questions of the audience from impact of employment empowerment in a workplace to change in role of HR due to pandemic situation. This episode has been so far the most viewed episode of all times (4k views).

IITM
Mentoring Experience

**Institute of Information
Technology & Management**
Accredited Grade 'A' by NAAC

InternWare
Internship Cell of IITM

PRESENTS

Leadership Talks
EMPOWERMENT

EPISODE 6

FEATURING
Mr. Saurabh Gandhi
Assistant Vice President, Human Resource, BSES

Airing Now on our Youtube Channel

Rachita
Prof. (Dr.) Rachita Rana

Episode-6 final locked script

Shooting on Sep 26, 2021

EMPOWERMENT

Leader: Mr. Saurabh Gandhi

Anchor: Ms. Isha Singh

Audience: A1

A2

A3

A4

(OPENING REMARKS BY ISHA)

No one ever became a success without taking chances. One must be able to recognize the moment and seize it without a delay. One of the most important characteristics of a leader is the fact that they must create leaders among their followers. They have an authentic intention to see their people progressing in their lives. And this clearly compliments the personality of our today's guest of honour **Mr. Saurabh Gandhi**, Assistant Vice President HR at BSES.

Today he'll lead us to way of empowering ourselves by sharing his personal choices and viewpoints.

So friends, let's get on board and see what are the key mantras and tips waiting for us to be grabbed in this session.

CUT

Isha: Hello and very Good Morning Sir

How are you?

(Wait for the reply)

Isha: Thank You So Much Sir! We are glad to have you as the Guest of Honour in today's episode. So, shall we start the session!


Prof. (Dr.) Rachita Rana

Director

Institute of Information Technology
Management, New Delhi



Isha: So, the first question for you is-

Q1) Kindly share your professional journey so far with major milestones, also tell us about the challenges that you have faced and how did you overcome to reach these professional heights?

(ANSWER)

CUT

Thank You so much sir, your thoughts were so inspiring.

Isha: Moving ahead sir! The next question is-

Q2) As the theme for this episode is Empowerment, Sir, in your opinion How does Employee Empowerment impact a work culture or environment for employees?

(ANSWER)

CUT

Well said sir, your answer completely syncs with the quote:

“No company small or large, can win over the long run without energised employees, who believe in the mission and understand how to achieve it.”



Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology
& Management, New Delhi



Isha: Sir! Before proceeding ahead our audience is very curious to interact with you.
So can we take some questions from them too?

(Wait for the reply)

Isha: So, can we have the first question!

(Audience raises his/her hand)

Isha: Before putting up your question. Kindly Introduce Yourself.

(AUDIENCE- A1 asks the question- 3)

The youth today is capable of spelling what they are passionate about, however, how can we empower them to handle failures and stress while chasing their dreams?

(Sir responds to the question)

CUT

Thank you sir!

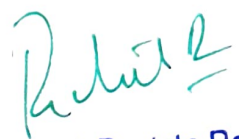
“Enthusiasm is common and endurance is rare.” So guys keep moving.

Isha: Who's next?

(AUDIENCE- A2 asks the Q-4)

Sir, could you please enlighten us about how the management education is changing especially with the advent of technology and augmented realities?

(Sir responds to the question)


Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology



CUT

Thank you for enlightening us!

Isha: Anyone else?

(AUDIENCE- A3 asks the Q-4)

Sir we have seen some movies like Kala Patthar, Namak Haram, Coolie,....in which they have trade unions and they can get the work done whatever they want by their own w

ay like strike, restricting owner entering the company and all other means.

Sir we want to know how does a unionized workplace affect HR responsibilities and how would you deal with such a situation?

(Sir responds to the question)

CUT

Thank you sir for answering all the question asked by our audience so patiently and explained so well.

Isha: Thank You So much everyone!

Shall we proceed ahead Sir?

(Wait for the reply)

Prof. (Dr.) Rachita Rana

Director

**Institute of Information Technology
& Management, New Delhi**



The Next question for you is-

Q6) You are one of the rare HR personalities who has seen the transition of a company which was totally under Government set up moving towards complete privatization. This must be an interesting and challenging journey Sir. Our audience is curious to hear your experience on this.

(ANSWER)

CUT

That must have been really tough but overall so well managed.

Complete credit goes to you and your team for the same. Well done Sir! We are really impressed.

Isha: Before moving on to our next question, can we shift our gears towards something interesting sir?

(Wait for the reply)

Isha: So, we have a huge surprise for our audience. We have planned a quick rapid-fire round with you. So shall we move ahead with the same Sir?

(Wait for the reply)

Isha: Since it's a rapid-fire round, I would request to keep the answers in brief.

(Wait for a reply or a nod)

Rachita

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology
& Management, New Delhi



Isha:Q1) What makes a company a best working place?

(ANSWER)

2. Your role model and his/her Hallmark?

(ANSWER)

3. Skill gap is a myth or reality?

(ANSWER)

4. Biggest challenge for HR managers?

(ANSWER)

5. Biggest challenge for fresher?

(ANSWER)

6. Hypothetically, if there was no HR profession in this world, which alternate profession you would have seen yourself fitting into ideally?

(ANSWER)

7. What makes you instantly happy?

(ANSWER)

8. One place you can visit n number of times and still enjoy being there?

(ANSWER)

9. One favourite food item of yours which you can consume anytime of the day or week?

(ANSWER)

10. What makes you instantly sad or angry?

(ANSWER)

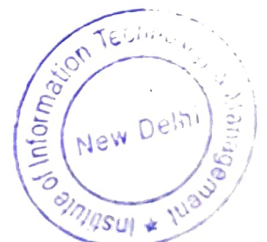
Isha:Last but not the least

11. One thing that distinguish a Great Leader from an ordinary one?

Prof. (Dr.) Rachita Rana

Director

Institute of Information Technology
& Management, New Delhi



(ANSWER)

CUT

Isha: Well, it was fantastic Sir! As you answered all the questions so generously. On this note here's a small token of appreciation.

(Handing over the gift)

Thank you, Sir!

Isha: Now coming back to our questions!

The next question is-

Q7) What goes into succession planning and how do HR leader ensure smooth succession from the available talent pool?

(ANSWER)

CUT

Surely Sir, I hope all the freshers out there gets note of the points you've just shared and will apply in their near future,

Isha: Moving on !

Sir, let's have another question from our audience!

(Wait for the reply)

Isha: So, who is coming up with question?

(AUDIENCE- A4 asks Q8)

Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology
& Management, New Delhi



How has the role of HR changed after the pandemic? What skill set should HR acquire to meet the current challenges of the organizations?

(Answer)

CUT

Isha: Thank You So much!

Before wrapping up the session Sir, there is one last question for you. Shall we move ahead with it?

(Wait for the reply)

Isha: Q9) Empowerment can quickly turn things to negative if the newly empowered employee is not able to handle responsibility, stress or work. They may take really bad decisions & not disclose the outcome until its too late to be fixed. You might have encountered such a problem. How would you deal in such a situation?

(ANSWER)

CUT

Lot of things to learn for us from whatever you just shared. This can go on and on but time does not permit us to go further.

Prof. (Dr.) Rachita Rana
Director



(CONCLUDING REMARKS)

Isha: Thank you, Sir! I sincerely appreciate your time and presence on this occasion today. It was an immense pleasure that you joined this session and bestowed us by being the Guest of Honour. Your ideas and experiences have encouraged us to refocus and outreach our goals. Your involvement towards our Leadership Talk Series is a great support for us.

Not only this I would like to thank Internware for their commendable efforts in this episode. And a big Thanks to our audience for being so patient and cooperative.

THANK YOU SO MUCH!!



Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology
New Delhi



SAURABH GANDHI

Current Address: B-41 Urja Vihar, BSES Colony Mandawali, New Delhi 110092

☎9350377799

✉gandhi.saurabh0208@gmail.com

Focused Towards

Aligning my current skills and developing new skills continuously to achieve both Organisational and professional goals

Overall Statement

Expertise in HR functional areas with exposure of working in shared services structure and strengths in Business Partnering. **Proficiency in handling diverse workforce of 2200 regular and 4000 outsource employees in a highly volatile and unionised environment.** An action oriented professional who likes to lead and deliver results to add value to the business.

Educational Background

XLRI Jamshedpur	Executive Diploma in HR	2015
Shri Ram Institute of Management, New Delhi	PGPM: Human Resources	2004
Division of S.R.C for IR & H.R		
Graduation: Garwhal University	Bachelors in Science	2002

Work Experience

1. Organization: Reliance Infra - BSES Designation: GM (HR)

Period: **From 27-11-2004 onwards (Currently Employed)**

BSES is a joint venture between Reliance Infrastructure and Government of NCT. Reliance Infrastructure with 51% stake took over management of BSES in July, 2002. The company distributes electricity in 33 divisions of Delhi.

Talent Management , Organisation Development & Employee Engagement

Responsibilities included talent management strategy to Develop, Engage and retain best in class talent

- Developed and Deployed a model for **Succession planning** for critical roles – Creating & developing a talent pipeline for positions critical for business success – Identified 31 key positions for development and succession planing.
- Initiated and implemented the process of **“Competency Mapping”**& **“Development Centers”**
- Institutionalize Engagement Survey (Aon Hewitt) including related coordination i.e. Survey Finalization, Survey administration, Senior Leadership presentation on the results, Senior Leadership Action Planning , document review of the submitted action plans in light of their Structure & Content based on external good practices and creation of cross functional teams of leaders for implementation.
- Lead member in Organisation redesign study
- Developed a communication strategy to Connect with the grass root level employees spread across locations. Institutionalised Town Hall meets.
- Developed a grievance redressal mechanism.

Rachita

Prof. (Dr.) Rachita Rena

Director

Human Resource Technology
New Delhi



- Developed and conducted a module on ideation focused on developing new ideas for business efficiency.
- Designed a career progression policy for Non executives
- Conducted Counselling Session for employees and their wards
- Designed a deployment a strategy for Organizational Values

Training and Change Management

Responsibilities included driving the Organisation's capability agenda through training and change initiative

- Identification of training needs based on "Competency Gap Analysis"
- Created a Leadership development plan at 3 levels in the organisation –
 - Young Leadership Programme for Junior Management Cadre
 - Preparing for future for middle management
 - Breakthrough Leadership for Senior Management
- Developed a new 'Training Process Model' with a main focus on measuring each activity.
- Draft training policy based on the recommendation of national training policy for power sector.
- Build excitement and created a pull factor for training programs through impactful & creative communication and branding
- Formulated an Organisation- wide training calendar and ensured adherence to the training strategic imperatives, while "touching" all employees at-least once
- Imparted Soft Skill training to the supervisory staff and induction to new Joiness

Key Achievement

Independent design, development and roll out of a high impact training program called "Plan to Work"

Developed training process model with focus on Training ROI

Developed Internal Learning University

Awarded the Gold Award for Best CLO by Leap Vault and TISS

Industrial Relations/Employee Relations

Responsibilities: Managing amicable and productive work environment in the organization. Integrating and developing new workers in the organization culture. Foreseeing and resolving any employee unrest. Managing multiple unions and Associations.

- Negotiating and amicably settling disputes with the Union (Agreements and charter of demands) and maintaining discipline & harmonious working environment across all employee levels.
- Ensuring prompt resolution of employee grievances to maintain cordial management – employee relation and achieve dedication by the blue collar.
- Effectively executed negotiations with union for wage agreement and got it signed successfully.

Rachita Rana

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology



- Majorly emphasised on two way communication at all levels by town hall sessions , skip level meetings , cross functional meets , meets with HR, revamping the grievance/appreciation reporting systems, week/month long activities etc

Key Achievement

- No mandays lost due to IR issues in last 18 months
- Harmonious relationships with all the Unions & Associations

Performance Management

Responsibilities included setting up of PMS framework, working closely with line management to ensure effective deployment of the system

- A team member for "SOUL" program. Focused on aligning individual goals with Organisational goals through performance feedback
- Deployed performance planning and goal Setting through Balance Score Card
- Led the roll out and completion of annual appraisal process

Key Achievement

Creation Annual Operating plan with individual goals

Talent Acquisition

Responsibilities include leading Talent Planning, Acquisition and deployment Strategies

- Recruited 1000+ employees since December 2011 across levels through various sources (consultants, walk-ins, etc) and managing 10+ vendors (recruitment, reference check, medicals, etc) with a team of 2 employees, across 33 locations in Delhi.
- Lead Campus Strategy by ensuring that the Organisation gets its slot as a Dream Company
- Lead the workforce planning strategy
- Lead the employer branding strategy through employee value proposition

Key Achievement

Campus Strategy has resulted in acquiring day zero and preferred company slots

Reduced Talent deployment time from 60 days to 30 days from the vacancy

Initiated structured competency based interviews through BEI & CBI

2. Organization: Globe net College of Mgt& Tech

Designation: HR Executive

Period: From 10-4-2002 to 30-6-2003

Globe Net is a MBA Institute based in Dehradun. Its areas of business includes regular MBA program/ Web based MBA and providing faculty to senior secondary schools.

Responsibilities

- Identifying strategies to provide manpower for clients.
- Attracting students for the courses
- Making presentations at schools and colleges


Prof. (Dr.) Rachita Rana
Faculty



- Conducting seminars in schools and colleges.

Extra-curricular Activities

Positions of responsibility held

- Acted as president of Civil Defence.
- Organized a blood donation camp in BSES.
- Batch representative at SRIM

Trainings Attended

- Aligning Human Resource with Business Strategy – ISB Hyderabad
- HR Business Partner Certificate – Aon Hewitt
- Managing Contract Labour
- Certified on Thomas Profiling
- Train The Trainer

Personal Information

- Date of Birth: 2 August 1979.
- Parents name: Mr Krishan Gandhi
- Permanent Address: 108, Ansari Road, Dehra Dun, Uttranchal 248001
Phone No: 0135-2656813

DATE

SAURABH GANDHI

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology
& Management, New Delhi



Episode 6 Questions

Ques 1. Kindly share your professional journey so far with major milestones, also tell about challenges you faced and how could you overcome to reach this professional heights ?

Ques 2. Sir As theme for this episode is Empowerment, Sir, in your opinion How does Employee Empowerment impact a work culture or environment for employees?

Ques 3. The youth today is capable of spelling, what they are passionate about, however, how can we empower them to handle failures and stress while chasing their dreams?

Ques 4. Sir, Could you please enlighten us about how the Management Education is changing especially with the advent of technology and augmented realities?

Ques 5. Sir, we have seen some movies like Kala Pathar, Namak Haraam, Coolie,... in which they have trade unions and they can get the work done whatever they want by their own way like strike, restricting owner entering the company and all other means.

Sir we want to know how does a unionized workplace affect HR responsibilities and how would you deal with such a situation?

Ques 6. You are one of the rare HR personality who has seen the transition of a company which was totally under Government set up moving towards complete privatization. This must be an interesting and challenging journey Sir. Our audience is curious to hear your experience on this.

Ques 7. What goes into succession planning and how do HR leader ensure smooth succession from the available talent pool?

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology & Management
New Delhi



Ques 8. How has the role of HR changed after the pandemics? What skill set should HR acquire to meet the current challenges of the organisations?

Ques 9. Empowerment can quickly turn things to negative if the newly empowered employee is not able to handle responsibility, stress or work. They may take really bad decisions & not disclose the outcome until its too late to be fixed. You might have encountered such a problemq Sir. How would you deal in such a case cum situation?

Rapid Fire

1. What makes a company a best working place?
2. Sir, your role model and his/her Hallmark?
3. Skill gap is myth or reality?
4. Biggest challenge for HR managers?
5. Biggest challenge for fresher?
6. Learning Mantra for students?
7. Learning Mantra for Faculty members?
8. What leadership means in new world of work?
9. One thing that distinguish a Great Leader from another Great Leader?



Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology
& Management, New Delhi



Registered Anchors for Leadership Talk Series

Name	Email	Phone Number	Which role you are interested in?
Aditi bansal	aditi.bansal1904@gmail.com	9310684152	Lead Anchor (Chat part)
Ujjwal Gautam	ujjwalgautam17@gmail.com	9899225540	Lead Anchor (Chat part)
Kashish	knarula2002@gmail.com	9315723423	Lead Anchor (Chat part)
Purva Bhama	bhamapurva.16@gmail.com	09315119955	Lead Anchor (Chat part);Introduction / End part
Muskan Rajpal	muskan.rajpal2002@gmail.com	09990512704	Introduction / End part
Naman Sharma	namansharma81195@gmail.com	9810141176	Introduction / End part
Simranjeet Kaur	simran.32.sk@gmail.com	8750101358	Introduction / End part
Devanshi yadav	devanshiyadav998@gmail.com	8920044241	Introduction / End part
Lavi Sharma	lavishsharmas1234@gmail.com	9910881852	Lead Anchor (Chat part)
Aanya Tanwar	aanya001tanwar@gmail.com	9810923015	Lead Anchor (Chat part);Introduction / End part
Prachi Mittal	mittalprachi1234@gmail.com	9654429929	Lead Anchor (Chat part);Introduction / End part
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Anas	anasrk.2001@gmail.com	+917289809478	Lead Anchor (Chat part)
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Arshneet Singh	arshneet81@gmail.com	9971743174	Lead Anchor (Chat part);Introduction / End part
Akanksha Sinha	akankshashnh22@gmail.com	9968872130	Introduction / End part
Isha Singh	ishasingh0800@gmail.com	9718160929	Lead Anchor (Chat part);Introduction / End part
Rabjot Singh	singhrabjot11@gmail.com	8375934335	Lead Anchor (Chat part)
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Shubhangi Sundriyal	shubhangisundriyal@gmail.com	9711629396	Introduction / End part
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Ashita Arora	ashitarora2502@gmail.com	9873855519	Introduction / End part
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Navya Punj	punjnavya@gmail.com	8920411801	Lead Anchor (Chat part);Introduction / End part
Gitesh Narang	giteshnarang99@gmail.com	7217660765	Lead Anchor (Chat part);Introduction / End part
Aayushi khanna	aayushikhanna270@gmail.com	9818781784	Lead Anchor (Chat part);Introduction / End part
Umang Saini	umangsaini20@gmail.com	9837087626	Lead Anchor (Chat part)

Prof. (Dr.) Rachita Rana

Department of Education Technology
University of Delhi, New Delhi



Report on “Leadership Talk Series: Episode 7 – Decisiveness”

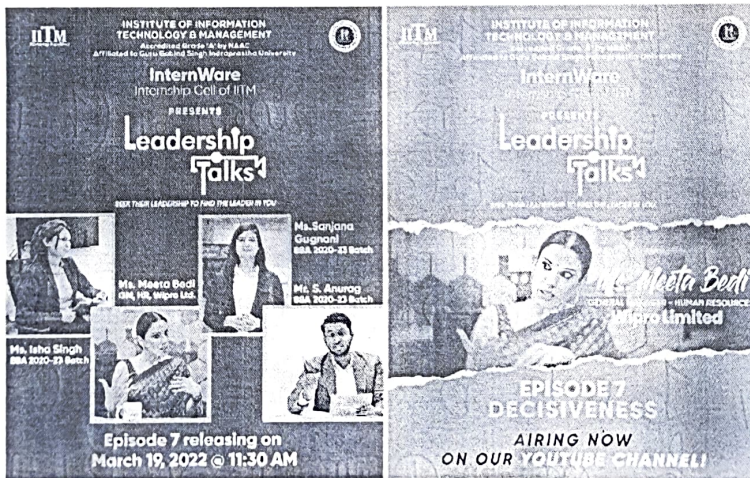
Release Date: Mar 19, 2022

Faculty Coordinators : Dr. Mandeep Singh, Dr. Deepika Arora and Dr. Tripti Lamba

Student Coordinators : InternWare Team

InternWare – Internship Cell of IITM started Leadership Talk Series in September 2020 for the students to enhance their corporate knowledge so that they should learn from the top leaders in the corporate sector. Each episode is based on a theme derived from Leadership traits which are must to succeed in this competitive world. Theme for **Episode 7** was “**Decisiveness**” which means taking right decisions at right pace and at right time. Resource Person or Leader for Episode 7 is **Ms. Meeta Bedi, General Manager - HR, Wipro Ltd.**. Anchors for the episode are Ms. Isha Singh, BBA second year student, Mr. Anurag, BBA second year student & Ms. Sanjana Gugnani, BBA second year student.

Ten questions were asked from the guest of honor revolving around all aspects of an important trait like ‘Decisiveness’. All questions were answered with examples by the Guest of Honor. At the end, it proved to be a successful and very informative event.



Mandeep

Dr. Mandeep Singh
(Coordinator)

Prerna

Prof. (Dr.) Prerna Mahajan
(Director)

Rachita

Prof. (Dr.) Rachita Rana
Director


Institute of Information Technology
& Management, New Delhi



Theme of Episode 7 – Leadership Talks Series – DECISIVENESS

Questions :

- 1) Describe a time when you made an unpopular decision which is part and parcel of the profession. How did you handle the situation?
- 2) Please share your thoughts on individual decision making vs group decision making.
- 3) During interviews, how do you evaluate candidate's decision making skills?
- 4) There are two major elements in the process of decision making – Speed and Accuracy. Your take on what is more important and why?
- 5) Share with us please about a time when the going got really tough. How did you motivate the staff and build up their morale?
- 6) One thought is that decision sometimes do go wrong but decision has to be taken. The other thought is sometimes no decision is also a decision. What are your thoughts?
- 7) Can the decision making also be delegated? If yes, then the accountability for failure rests on whose shoulder?
- 8) How do you balance emotions and logic in decision making?
- 9) Without taking opinions of other, view is never take an opinion of somebody who does not have to face consequences of such a decision. What is your take on this Madam?
- 10) Your advice to our students regarding considerations while making decision choices in their profession?


Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology
& Management, New Delhi



EPISODE-7
DECISIVENESS

Leader: Ms. Meeta Bedi, General Manager-Human Resources, Wipro Ltd.

Anchors: Mr. S. Anuraag, BBA II year student

Ms. Isha Singh, BBA II year student

Ms. Sanjana Gugnani, BBA II year student

Student Mentor: Ms. Ritika Parashar, BBA Alumna (2018-21 batch)

(OPENING SHOTS BY SANJANA)

SHOT 1

"It is hard to fail, but it is worse never to have tried to succeed. Clarity and decisiveness come from the willingness to slow down, to listen and look at what's happening."

From the strength of a decision, you then have the ability to act. Leadership requires that you are able to make key decisions effectively. Decisiveness then simply means being the leader of your own life. Decisiveness is both a skill you can build and an internal state you can summon when you need it.

A very warm and a fresh Good Morning to you all. Today, we are at Wipro Limited, Gurugram for the 7th episode of our series - Leadership Talks, theme for which is Decisiveness.

Indecisive people act simply assuming others will make better decisions for them. These people end up being subjected to the whims of others and have to rely on the thinking power of others to survive.

Decisiveness does not mean being stubborn, arrogant or hasty. Decisiveness is simply the ability to decide with speed and clarity. In any situation the ability to decide is crucial. Being decisive is simply the most rational way to take on any problem head on.

So, friends let us take a plunge now in this ocean of knowledge to carve out secret mantras for success.



Prof. (Dr.) Rachita Rana

Director

Institute of Information Technology



SHOT 2

So, friends, let us know our guest of honour for our today's episode Ms. MEETA BEDI.

She is an experienced Talent Director with a demonstrated history of working in the information technology and services industry. She has expertise in People Management, Talent Management and Talent Acquisition. She has a wide experience of around 19 years starting her career with EXL Services, moving to Aon, Aight India and currently is General Manager – Human Resources with WIPRO LTD. since 3.5 years almost. She is courageous, solution oriented, service oriented, creative, collaborator and above all a great human being. She has displayed all these qualities in every aspect of her professional career. She loves to take up challenging assignments and turn them around with absolute ease. Not delaying things much now, lets move ahead and meet our Guest of Honor.

(OPENING REMARKS BY ANURAG)

"Greatness belongs to those who master the ability to focus relentlessly on their ambitions and act decisively towards them."

In order to answer the question "Where am I going?" one needs to work towards self-improvement, to have a will to win and dedication to achieve the goal at all cost.

Decisiveness is a principal characteristic of a dynamic leader: his ability to communicate a decision with passion and integrity is an art.

Being an integral part of modern management, Decision-making involves the selection of a course of action among two or more alternatives in order to arrive at a solution for a given problem.

With this introduction, it's a great pleasure for us to introduce you to our today's guest of honour, Ms. Meeta Bedi, General Manager- Human Resource, Wipro Ltd.

Today, she'll provide us with all the valuable lessons to enhance and improve our decision-making skills.

So, get ready to grasp and digest all the ingredients coming your way in this episode where not only you can learn but enjoy too.



Prof. (Dr.) Rachita Rana
Director

Director of Information Technology
Management, New Delhi



CUT

Isha: Hello and very Good Morning Ma'am!!

How are you?

(Wait for the reply)

Isha: Thank You So Much Ma'am! We are glad to have you as the Guest of Honour in today's episode. So, shall we start the session!

(Wait for the reply)

Isha: So, the first question is-

Q1) Describe a time when you made an unpopular decision which is part and parcel of the profession. How did you handle the situation?

(ANSWER)

CUT

Isha's connector- This is really inspiring Ma'am as the ability to face the uncertainty with curiosity and optimism is the belief that problems can be solved and differences resolved. (subject to change on day of shoot depending on Meeta Madam's answer)

Anurag: Moving ahead! The next question is-

Q2) Please share your thoughts on individual decision-making vs group decision making.

(ANSWER)

CUT


Prof. (Dr.) Rachita Rana
Professor

Department of Information Technology



Anurag's connector- Thank you Ma'am for putting forth such useful points. Our audience will surely gain a lot out of these thoughts and will learn from it. (subject to change on day of shoot depending on Meeta Madam's answer)

Anurag : Isha.....we keep on discussing in our college and our classmates also keep on wondering that what is the mantra used in interviews by HR for evaluating candidates. It's a good opportunity Isha. Let's go ahead.

Isha: Now coming onto our next question i.e.

Q3) During interviews, how do you evaluate candidate's decision-making skills?

(ANSWER)

CUT

Isha's connector- Thank you Ma'am for your valuable inputs. I hope that our audience will jot down these points for their future references. I am pretty sure that our young audience must be joggling for these answers and here it comes from your side Ma'am. (subject to change on day of shoot depending on Meeta Madam's answer)


Anurag: Shall we proceed ahead Ma'am?

(Wait for a nod or answer)

Q4) There are two major elements in the process of decision making – Speed and Accuracy. What is your take Madam. Which one is more important and why?

(ANSWER)

CUT


Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology
& Management, New Delhi



Anurag's connector: Truly wonderful Ma'am. The way you answered this question inspires us to focus more on details and meaningful aspects while making a decision. (subject to change on day of shoot depending on Meeta Madam's answer)

Isha: Taking the session forward Ma'am!!

Q5) Please share with us about a time when things got really tough. How did you motivate the staff and built their morale?

(ANSWER)

CUT

Isha's connector-It is really exemplary Ma'am for your team having such a great leader who not only pushed them up but did all possible ways to motivate them and built their morale when they needed it the most. (subject to change on day of shoot depending on Meeta Madam's answer)

Anurag: Let us move ahead Madam!

Q6) One thought is that decision sometimes goes wrong but it has to be taken. The other thought is sometimes 'no decision is also a decision'. What are your views on this?

(ANSWER)

CUT

Anurag's connector- Well said Ma'am and your answer reminds me of the quote that, "There is no guaranteed success for the future, and there's no absolute way to know if you are or aren't making the right decision". So, give today the best possible shot that you can." (subject to change on day of shoot depending on Meeta Madam's answer)

Isha: Next question for you is!!

Q7) Can the decision making power be delegated? If yes, then the accountability for failure rests on whose shoulder?

(ANSWER)

CUT

Isha's connector - As it is well said that 'Effective leaders inspire accountability through their ability to accept responsibility before they place blames'. (subject to change on day of shoot depending on Meeta Madam's answer)

Anurag: Can we proceed ahead Madam?

(Wait for a nod or answer)

Q8) How do you balance emotions and logic in decision making?

(ANSWER)

CUT

Anurag's connector: This was really an admirable answer Ma'am. We hope that our audience gathers as much learning as possible from the advice and guidance shared by you. (subject to change on day of shoot depending on Meeta Madam's answer)

Isha: Moving ahead Ma'am!!

Q9) Sometimes, without taking opinions of others, it may be difficult to take decisions while the other view is "never take an opinion of someone who does not have to face consequences of such a decision". What is your take on this Madam?

(ANSWER)

CUT

Rachita R

Prof. (Dr.) Rachita Rana

Director

Department of Information Technology

New Delhi



Isha's connector- Thank you for such a wonderful answer to this tricky question and providing great feedback which we needed in this area. (subject to change on day of shoot depending on Meeta Madam's answer)

Anurag:The upcoming question brings us to the last phase of our session,shall we proceed ahead with the sameMadam?
(Wait for a nod or answer)

Q10)What is your advice to our students regarding considerations while making decision choices in their profession?

(ANSWER)

CUT

Anurag's connector:Believe us Madam, there is a plethora of knowledge to learn from you. This episode might become a never ending one, but time does not permit us to go further. (subject to change on day of shoot depending on Meeta Madam's answer)

(CONCLUDING REMARKS BY ISHA)

Thank you so much Madam for such an enlightening and entertaining session. We are honoured and grateful to you for taking out time from your busy schedule and providing us valuable insights and guidance. Your readiness to share your experience and expertise on the topic of decisiveness will surely going to help our students in their near future.

Once again, I thank you on behalf of our entire InternWare Team for your kind gesture towards our Leadership Talk Series. It was a great pleasure to listen to your wise words and learn so much from it.

THANK YOU SO MUCH MADAM

(CLOSING SHOT OF SANJANA)

It's time to say Goodbye. But friends, this is not a goodbye, this is a thank you."

Prof. (Dr.) Rachita Rana
Director

Institute of Information Technology
New Delhi



Today's episode was worth contemplating as it offered surprising, nuanced approaches on how to inspire and empower others to do their very best. Hope you guys watching, will agree with me.

Take care friends and also, your feedback is extremely important to us. Telling us about your experience, good or bad, means that we can better understand what is important to you, what we are doing well and where there are areas where we need to make improvements.

So, stay connected guys and stay safe.

Prof. (Dr.) Rachita Rana
Director
Institute of Information Technology
Government of NCT of Delhi, New Delhi



INSTITUTE OF INFORMATION TECHNOLOGY & MANAGEMENT

IITM ALUMNI ASSOCIATION (IAA)

NOTICE/IAA/70(a)

15/9/21

Alumni Talk Series - I

IITM Alumni Association is proudly introducing an Alumni Talk Series with the objective to strengthen Alumni Network by inviting our reputed Alumni from the industry to share their experience with junior batches. Topic for the first Talk is “**Designing the Career Portfolio**” which is scheduled on September 25, 2021 for MBA, MCA, BBA, BCA and B.Com (Hons.) Students. The details of the session are as below:

Resource Person: **Mr. Mohit Chopra (BBA 2012-15 Batch Alumnus)**
Research Executive, Intelligent Analytics
Nielsen India Pvt. Ltd.

Time: **10:30 am to 11:30 am**

Platform: **Microsoft Teams**

Note: Joining Link for the meeting will be shared before the session

Prof. (Dr.) Sudhir Kumar Sharma
Director
Institute of information Technology
& Management, New Delhi


Dr. Deepika Arora
Coordinator

Prof. (Dr.) Sudhir Kumar Sharma
Director

Institute of Information Technology & Management

Alumni Talk Series - I

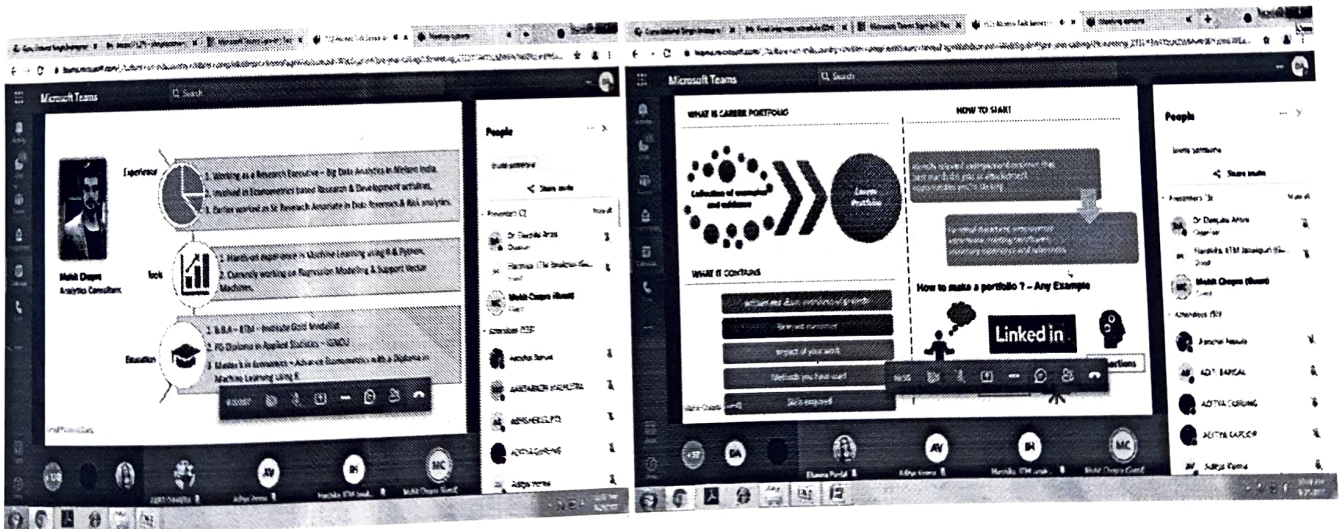
Date : 25th September, 2021

Organized for: MBA , MCA, BBA, BCA & B.Com(Hons.) students

Platform : Microsoft Teams

Faculty Coordinator: Dr. Deepika Arora

IITM Alumni Association has taken an initiative of organizing an Alumni Talk Series with the objective to strengthen Alumni Network by inviting our reputed Alumni from the industry to share their experience with junior batches. First Talk of the series was on the topic “Designing the Career Portfolio.” Resource Person was Mr. Mohit Chopra (BBA 2012-15 Batch Alumnus), Research Executive- Intelligent Analytics, Nielsen India Pvt. Ltd. He started session after sharing beautiful memories he spent at IITM. Mr. Chopra told students that first and foremost step in placements is shortlisting on the basis of CV. He told them how to build career portfolio so as to grab good opportunities available in the Market. Focus was also given on building strong LinkedIn network. Real life examples were included in the talk to make it more interesting. At last, students were given time to ask questions. Session proved to be very interactive and useful.



Prof. (Dr.) Sudhir Kumar Sharma
Director
Institute of information Technology
& Management, New Delhi


Dr. Deepika Arora
Coordinator

Prof. (Dr.) Sudhir Kumar Sharma
Director

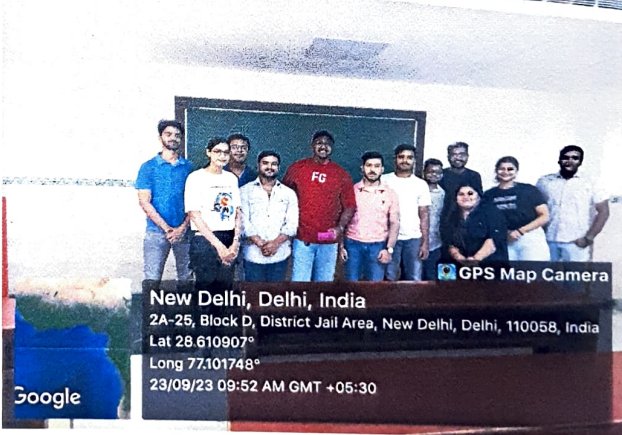
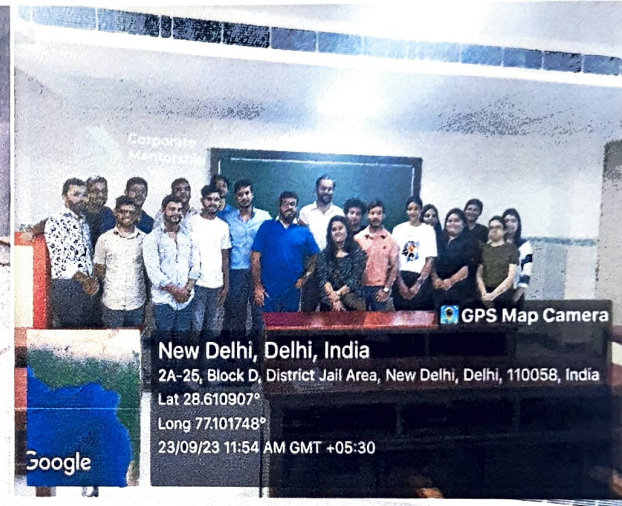
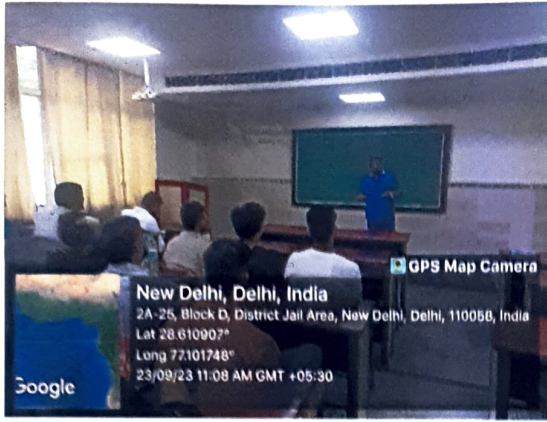
Institute of Information Technology & Management
Guru Gobind Singh Indraprastha University, New Delhi

Type of Event	Corporate Mentorship		
Topic	Meeting with Mentors		
Duration (in hrs)	2 Hrs		
Date(s) of Event	23/9/2023	No. of Participants attended	43
Brief Description of the Activity			
<p>Management Department of IITM organized the first session of the Corporate Mentorship Programme for MBA Final Year Students. The intent of the session was to facilitate interactions to establish a mentoring relationship between students and their corporate mentors. Mr. Kamal Dua, Product Manager, CarDekho, Mr. Sukrit Kapoor, State Moderator, Abacus Educational Services, Ms. Nidhi Kukreja, Senior E-Commerce Analyst, Paxcom, Mr. Karan Dharni, Group Head, Omnicom Media Group, Ms. Priya Singh Sengar, Data Specialist, Nielson IQ and Mr. Jaskaran Singh, Sales Executive, Dot Pe addressed the students and shared their experiences with them. The session helped students expand their professional network with gaining guidance on career development, industry trends and job market expectations.</p>			

Rachita Rana
Dr. Rachita Rana
Director
Institute of Information Technology & Management
New Delhi



Geo Tagged Photo



Latika
Dr. Latika Malhotra
 TPO- MBA

Deepika
Dr. Deepika Arora
 (HOD- MBA)

Rachita Rana
Prof. (Dr.) Rachita Rana
 Director

Rachita Rana
Dr. Rachita Rana
 Dr. Director
 Institute of Information Technology & Management
 Institute of Information Management
 Management New Delhi



Institute of Information Technology & Management

Notice No. 231 (a)

Dated: December 19, 2023

Corporate Mentorship Session-2

MBA- III Semester

The placement cell of IITM is organizing a Corporate Mentorship session tailored specifically for final year MBA students. In order to facilitate interactions to establish a mentoring relationship between students and their corporate mentors. The session is being organized keeping in mind their upcoming placement drives.

Expected Outcome: The session is expected to learn, and equip students for success in their upcoming placement drives.

Resource Persons: Ms. Amanpreet Kaur, Team Leader- Derivatives Analyst, Mansukh Securities.

Date & Time: December 20, 2023, 3:30 PM Onwards

Venue: Online (Platform: Google Meet)



Dr. Latika Malhotra

(TPO- MBA)



Dr. Deepika Arora

(HoD-MBA)



Prof. (Dr.) Rachita Rana

(Director)



Institute of Information Technology & Management Guru Gobind Singh Indraprastha University, New Delhi

Event Report

Name of the Activity:	<u>Corporate Mentorship Session-2</u>		
Activity Date(s):	20/12/2023	No. of Participants:	23
Brief Description of the Activity:			
<p>The Training and Placement Cell & MBA Department of IITM organized another session for Corporate Mentorship with MBA Final Year students keeping in mind their upcoming placement drives. The purpose was to equip the students with comprehensive knowledge and practical insights into the industry and enable them to excel in their interviews and potential roles within their desired profiles. Ms. Amanpreet Kaur, Team Leader- Derivatives Analyst, Mansukh Securities was the resource person for the session. The session provided students with a comprehensive understanding of derivatives, from their basic concepts to advanced trading strategies. Students gained insights into the regulatory framework governing derivatives markets, enhancing their understanding of compliance and ethical considerations. This session specifically helped students bridge the gap between academic knowledge and practical application, equipping them with the necessary skills and confidence to succeed in the corporate world.</p>			
Brief Description of Participants (like industry experts, students, faculty, etc):			
<p>Resource Person:Ms. Amanpreet Kaur, Team Leader- Derivatives Analyst, Mansukh Securities Audience: MBA Final Year Students</p>			



Latika
Dr. Latika Malhotra
TPO- MBA

Deepika
Dr. Deepika Arora
HOD-MBA

Rachita
Prof. (Dr.) Rachita Rana
Director

Rachita
Dr. Rachita Rana
Director
Institute of Information Technology & Management
New Delhi



Institute of Information Technology & Management

Notice No. 254

Dated: January 29, 2024

Corporate Mentorship Session - 4

MBA- IV Semester

The placement cell of IITM is organizing a Corporate Mentorship session tailored specifically for final year MBA students. In order to facilitate interactions to establish a mentoring relationship between students and their corporate mentors. The session is being organized keeping in mind their upcoming placement drives.

Expected Outcome: The session is expected to learn, and equip students for success in their professional career.

Resource Persons: Mr. Karan Dharni, Group Head - Digital Planning, Omnicom Media Group

Mr. Sarthak Gupta, Analyst, HCL Technologies

Ms. Karishma Sharma, FPNA Associate, Accenture

Ms. Pankhoori Shakargaye, Global HR Operations, Mckinsey

Date & Time: February 3, 2024, 9:30 AM Onwards

Venue: Room No. 205




Dr. Latika Malhotra

(TPO- MBA)



Dr. Deepika Arora

(HoD-MBA)



Prof. (Dr.) Rachita Rana

(Director)



Institute of Information Technology & Management

Guru Gobind Singh Indraprastha University, New Delhi

Event Report

Name of the Activity:	<u>Corporate Mentorship Session</u>		
Activity Date(s):	3/02/2024	No. of Participants:	23
Brief Description of the Activity:			
<p>The Training and Placement Cell & MBA Department of IITM organized another session of Corporate Mentorship for MBA students. The purpose was to facilitate interactions to establish a mentoring relationship between students and their corporate mentor. The session provided a holistic understanding of various facets crucial for a market analyst role in corporate. Students gained insights into the integration of cutting-edge technologies in the corporate landscape. The session provided students with a comprehensive understanding of various job profiles, in the field of marketing, HR, finance and analytics. It would help the students in their interviews and prospective roles for their forthcoming placement drives.</p>			
Brief Description of Participants (like industry experts, students, faculty, etc):			
<p>Resource Person: Mr. Karan Dhami, Group Head- Digital Planning, Omnicom Media Group.</p> <p>Mr. Sarthak Gupta, Analyst, HCL Technologies</p> <p>Ms. Karishma Sharma, FPNA Associate, Accenture</p> <p>Ms. Pankhoori Shakargaye, Global HR Operations, McKinsey</p> <p>Audience: MBA Students</p>			

Rachita Rana
Dr. Rachita Rana
Director
Institute of Information Technology & Management, New Delhi





Latika
Dr. Latika Malhotra
TPO- MBA

Deepika
Dr. Deepika Arora
HOD-MBA

Rachita Rana
Prof. (Dr.) Rachita Rana
Director

Rachita Rana
Dr. Rachita Rana
Director
Institute of Information Technology &
Management, New Delhi

